

# EURO LONDON CAREER PLAN



## TALENT RESOURCER

### The Opportunity:

As a Resourcer, your core activity will be to provide research, building a candidate pipeline and supporting recruiting activity and admin to an individual or a team.

You will be working under the direction of a Principal Consultant, Manager or Director.

## ASSOCIATE CONSULTANT

### The Opportunity:

As an Associate Recruitment Consultant, you have the responsibility for the delivery of services to both candidates and clients with supervision. You will be seeking to position yourself as a person to know in your sector with the goal of achieving recognition from candidates and clients. You will report to your Line Manager.

## RECRUITMENT CONSULTANT

### The Opportunity:

As a Consultant, you have the responsibility for the delivery of services to both candidates and clients with minimal supervision. You will be seeking to position yourself as a specialist in your sector with the goal of achieving recognition as an expert in the field. You will report to your Line Manager.

## SENIOR RECRUITMENT CONSULTANT

### The Opportunity:

As a Senior Consultant you will be responsible for the delivery of services to both candidates and clients. You will be seeking to position yourself as a specialist in your sector with the goal of achieving recognition as an expert in the field. You will be responsible for mentoring and coaching junior members of the division you work in. You will report to your Line Manager.

## PRINCIPAL CONSULTANT

### The Opportunity:

As a Principal Consultant you will be responsible for the delivery of services to both candidates and clients. You will be seeking to position yourself as a specialist in your sector with the goal of achieving recognition as an expert in the field. You will be involved with mentoring and coaching consultants/ resourcers but your primary responsibility is to bill at a high level and achieve expected levels of personal business development. You will report to your Line Manager.

## SENIOR PRINCIPAL CONSULTANT

### The Opportunity:

As a Senior Principal Consultant, you have the responsibility of the delivery of a high billing 360 recruiter role to deliver consistent on-target billings on a monthly, quarterly and annual basis. You will be the leading specialist in your sector with the goal of achieving recognition as an expert in the field. You will report to your Director and consistently deliver on quarterly targets to include new business development and new consultant/ talent resource referrals.

## ACCOUNT DIRECTOR

### The Opportunity

As an Account Director will be responsible for your desks area of expertise, managing a team of Resourcers, and owning your own vertical within Temp/ Perm Recruitment. With further growth due to take place in the team, you will be instrumental in scaling up but guiding Resourcers to work towards a Consultant position further down their career.

To support the continued development of the Senior Principal Consultant, this position is suited to an ambitious, experienced and well-connected Recruiter who is ready to take on additional responsibilities along with committing to high level targets.

## TEAM LEADER

### The Opportunity:

As a Team Leader you will be responsible for the delivery of services to both candidates and clients in conjunction with your team. You will be seeking to position yourself as a specialist in your sector. You will be responsible for the day to day management of a team of consultants / resourcers.

## MANAGER

### The Opportunity:

As a Manager you will be responsible for leading and managing a division of Euro London Appointments. You will position yourself and your team as experts in the division that you operate in. With full P & L responsibility you will lead your team to ensure the achievement of your business plan

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